

Roadmap & Strategies for the ports' and islands' transition through Electrification

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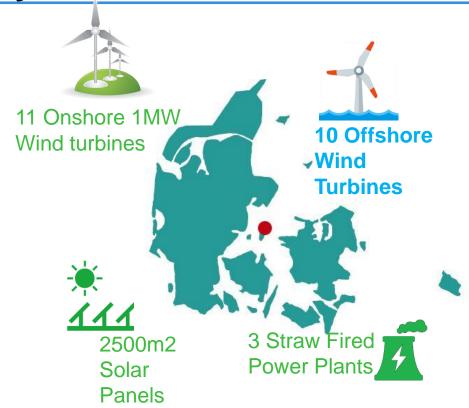




The Magic Cases of Orkney and Samso



- Electricity from Wind and Tidal Turbines
- Excess energy is used to produce hydrogen
- Fuel cells provide electricity on demand for ships and activity within Kirkwall Harbour.
- By-product heat is piped to community



Insularity: The Greek Case

An endless opportunity for synergies

Potential: More than 100 Short Sea Shipping connections in Greece –

30% under 5nm



More than 150 vessels operate these routes



Huge potential for Green Hybrid Technologies



5GW of RES installed in GR Projection for more than 12GW by 2025



Marine transportation as a consumer of excessive RES electricity



Renewables Prospect

The vision for cheaper and clean electricity

Most Aegean Islands are not connected to the mainland grid and thus rely on polluting and costly-inefficient diesel generation

- Cost of Electricity can be 3-27 times more than System Marginal Price
- Santorini 0.2 €/KWh Ikaria 0.4 €/KWh *
- Donousa : 1.34 €/KWh*
- Cost for Non-Connected Islands, approx. € 800 Mil/year

While:

Levelized Cost of Energy for Renewables:

- Wind: 2.8-5.5 cents €/KWh
- Utility Scale PV: 3.1-6.2 cents €/KWh

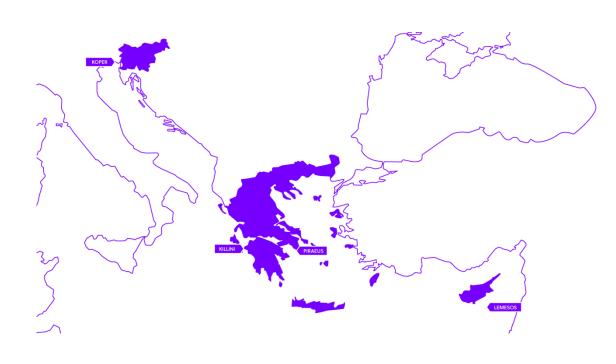


Lloyd's Register Cells: 8.9-13.2 cents €/KWh

The elemed project



First Cohesion Fund project in Motorways of the Sea



3 Member States – Participating Ports:

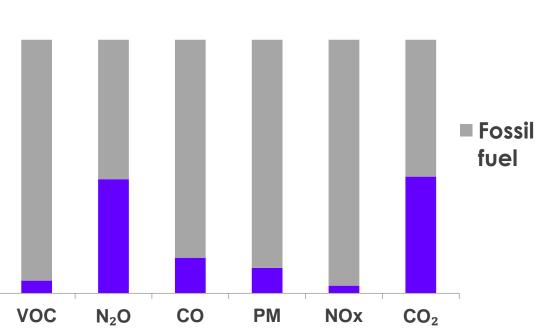
- Piraeus Killini (Greece)
- Lemesos (Cyprus)
- Koper (Slovenia)

Cross-european maritime network and macro-regional strategies for Adriatic-Ionian Seas

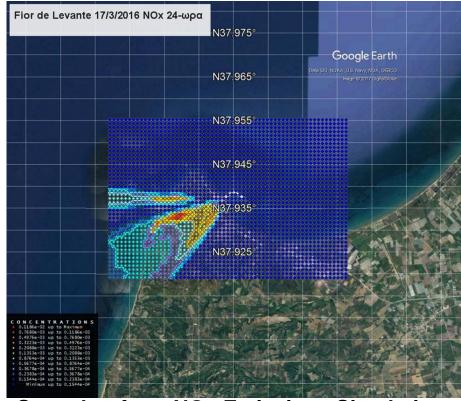
The Vision of Elemed Project



To reduce emissions in the vicinity of populated areas where it matters the most



Emissions Reduction Potential from the adaptation of cold ironing



Snapshot from NOx Emissions Simulation for a berthed vessel at the Port of Killini

The case of Killini Port



The first cold ironing installation in the East-Med Area

- Serving the Zakynthos and Kefalonia Islands
- Port Installation for 2-4 Shore Connections Projected
- Real life application crash test for similar port works
- Record time permitting process



Pilot installation: 1 berth supplying one Ro-Pax vessel with approx. 500kVA needs during

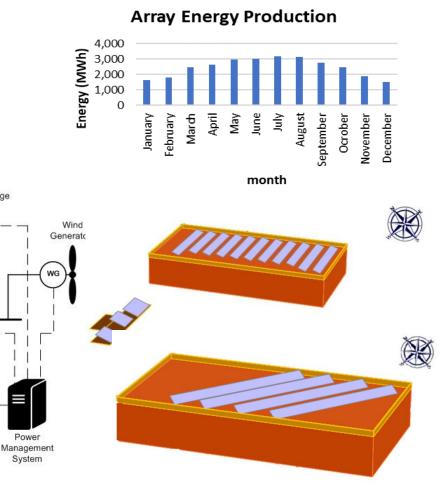
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The case of Killini Port



Snapshot from the near future

- 4 cold ironing positions and
 1 electric bunkering station
- Studies for PV and Vertical
 Wind turbines integration
- Energy from renewables to berthed vessels
- Surplus RES energy to energy storage system



Battery Storage

Connection Substation

A modern Regulatory framework



Electrification in Ships & Ports Elemed Proposal:

3 Pillar Proposal: Policy, Financial Incentives, Technical Requirements

Policy recommendations

- Ports supplying electricity for cold-ironing services (Eleftherios Venizelos Model)
- Support of renewable energy integration
- Simplification of permit procedure for installation & use of electric power within ports

National Policy Framework for Alternative Fuels Integration of Elemed Proposal



Recommendations on Funding/Financing

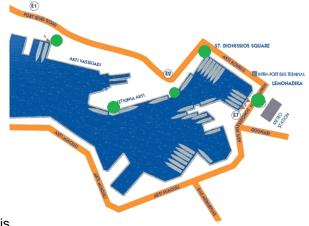
- Inclusion of electric power in the marine fuels category and application special taxation measures
- Design an efficient regulatory environment to ensure sustainable provision of Public Private Partnerships (PPPs), involving local insular communities
- Build an equivalent funding environment attracting investments in hybrid shipping for isolated insular routes

Ship & Port Electrification Combined

Prospects and Benefits

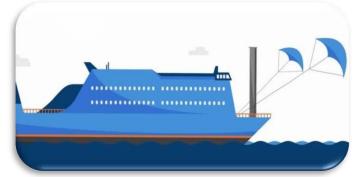
Snapshot from Piraeus Terminal

- More than 500,000 population in proximity to port
- Huge direct benefits from the adaptation of Cold Ironing
- 98% Elimination of NOx and PM



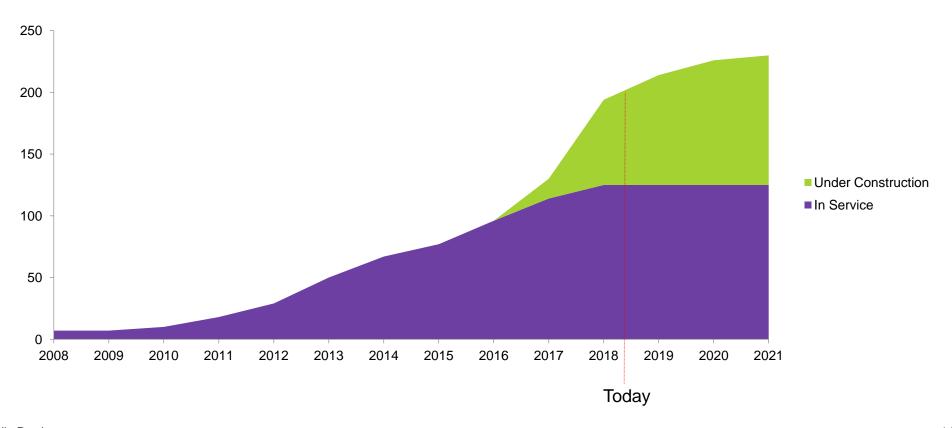
Electro-mobility at sea

- Battery Prices are dropping fast & New ultra density ESS will be on the market soon
- Estimated Electricity cost for an electric ferry 1cent/€ per PAX per Nautical Mile
- A Radical Technology Uptake Program to follow after 2020



Lloyd's Regis 10

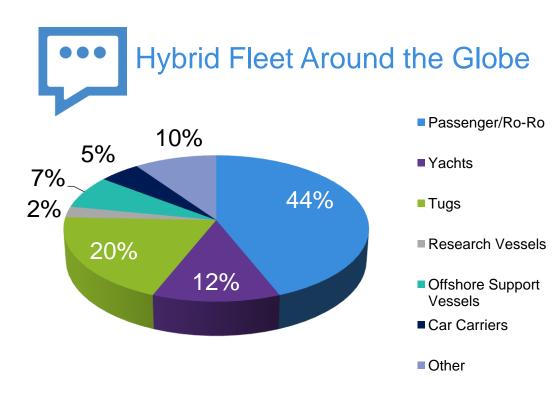
Global State of Play in Hybrid Vessels



LR and Hybrid Ship Technology

- LR has an extensive nearly 20-year experience
 of battery installations on
 board ships and yachts
- Integrated approach to the acceptance of battery installations





Hybrid Ferries

Prominent Examples from LR Experience



Scandlines Prins Richard – 2.6MWh

Lloyd's Register



BCFerries Hybrid Concept – 1.5 MWh



Victoria of Wight– 1.1MWh



Teso Texelsroom – 900kWh



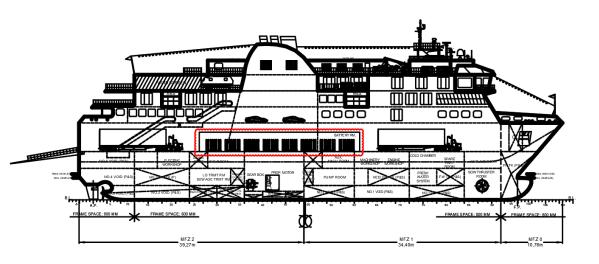
CalMac Hallaig- 500 kWh



Tycho Brahe- 4160kWh

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elemed Hybrid Vessel Design



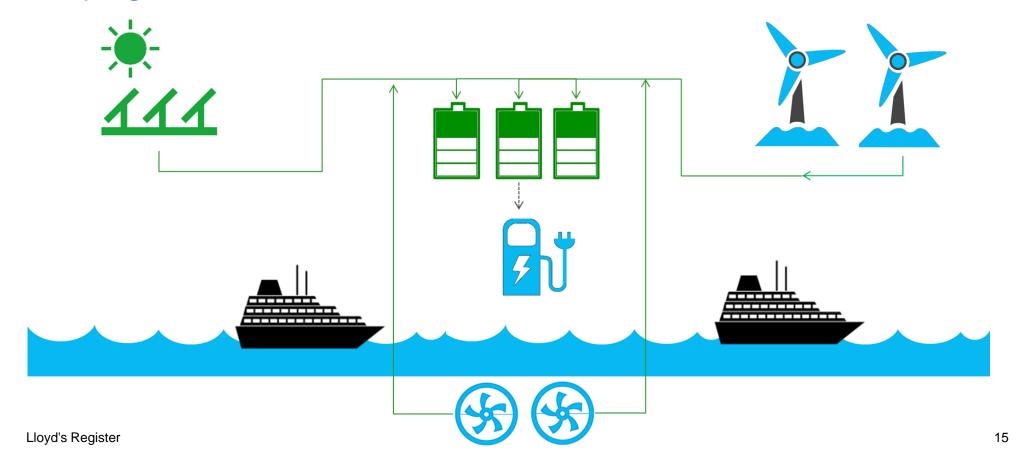
- Twin Screw/Twin Hull Ro-Pax
- LOA 84.4m
- 1000 Pax
- Service Speed: 17 kts
- All Electric Configuration
- Top Tier Deck allocated for solar panels



- Projected battery Needs 5MWh @ 17kts
- Projected Installation 8MWh
- DC power distribution for space and performance optimization
- 50% CO2 reduction, NOx, SOx & PM elimination

Wind & Sun to Propeller:

Shaping a sustainable future



Snapshot from a sustainable insular ecosystem

New Energy and Transportation Markets

- Potential for the islands to meet more of their own energy demands
- Enhanced Electro-mobility
- Drastic improvement in power availability and Grid Reliability
- Improved environmental conditions and GHG reduction
- Direct financial benefits in an emissions and noise free environment



Thank you

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